



Get ready: Selling season is right around the corner

Everything has a season – including selling your house.

Traditionally, spring is the hottest season for real estate. Sales peak in April and

May and stay strong in June and July. It's a good season for families to move, between school terms and while the weather is warm. People have just received their tax refunds, which they can use to help finance a down payment. And the nice weather and beautiful flowers in spring and early sum-

mer make it a great time to show your home.

Now is the time to start preparing your home and getting it ready to be put on the market. A "well-polished" house appeals to more buyers and will sell faster and for a higher price. Additionally, buyers feel more comfortable purchasing a well cared for home because if what they can see is maintained, what they can't see has probably also been maintained.

A few things to keep in mind:

People won't buy a house if they can't see the square footage, so clear it out and clean it up. "Clutter gives the perception that there's not enough storage in the house,"

No one wants to buy a dirty house, so take care

of things like grimy shower doors, mold and dead bugs in light fixtures. "The cheapest thing you can do when getting your house ready for the market is to clean,"

Bold wall colors reduce offers, so go with neutral paint colors instead. "Painting your home has got to be up there on the chart rundown of tips because it is something we can all do."

Until next month...

For additional information, contact Lisa Bice. She is a full-time realtor with The Mortensen Group Real Estate, a Licensed Home Stager and is a member of the International Association of Home Staging Professionals. She has received the "Certified Neighborhood Specialist" and the "Senior Real Estate Specialist" designations and she is the only agent in Louisiana who has earned the Nationally "Accredited Luxury Home Specialist" designation and is a member of the Luxury Home Council. She works diligently with Buyers and Sellers in all price ranges. Contact Lisa for all of your Real Estate needs! (225) 572-9575 - cell/direct, (225) 654-0207 - office, email - Lisa@TheMortensenGroup.com.



Pediatricians as trusted as the name that stands behind them.



Amanda L. Talbot, MD, FAAP
Pediatrician

Amanda Talbot, MD, FAAP is a native of Houma, LA. She completed her medical school training at LSU School of Medicine in Shreveport and then trained in pediatrics at the University of Alabama at Birmingham and the Children's Hospital of Alabama. Dr. Talbot is a member of the American Academy of Pediatrics. She lives in Zachary with her husband and three children.



Karim Suazo, MD, FAAP
Pediatrician

Karim Suazo-Flores, MD, FAAP is a native of San Juan, P.R. She earned her medical degree from St. Eustatius School of Medicine and completed her pediatric residency program at LSU, New Orleans. She is a Fellow of the American Academy of Pediatrics. Dr. Suazo-Flores lives in Zachary with her son and is fluent in both English and Spanish.

Primary Care of Zachary provides the highest quality care related to the diagnosis and treatment of a broad range of illnesses and complex medical problems for children.

Doctors Talbot and Suazo-Flores are accepting new patients.

Primary Care of Zachary

18989 Old Scenic Hwy., Zachary, LA

Phone: (225) 654-6140

Hours: Monday – Friday, 8:30 am – 5 pm



OUR LADY OF THE LAKE
PHYSICIAN GROUP

LOLPhysicianGroup.com

Moment of Faith ,

continued from pg 18

Through it, I am convicted of my shortcomings, guided in my decisions, and brought closer to the Lord (Psalm 19:11-13). It holds great import for my family, my job, and my spiritual journey. No wonder the biblical writer exclaimed: "They [God's commands] are more precious than gold, then much pure gold" (Psalm 19:10a NIV). The Scripture's worth surpasses any other material treasure.

The Right Priority

If God's Word is that important to you, then you will make it a priority for your life. You will not allow the busyness of schedules to keep you from it. Your passion will drive you to read it and keep its instructions. Most of us do what we want to do. I know some of you may take issue with this, but think about it a moment. We take time to hunt and golf. We get our kids to ball practice on time, and we make them do their homework. If we think it is significant to us and our families, we make it happen! Let's make this daily reading of the Scripture a reality also. Don't get discouraged with all of the genealogies and Old Testament laws. Just keep poring through the passages. This year commit yourself to read through the Bible one day at a time and see how God can renew and refresh your life!